## כרצועת החוף תל־אביב-יפו



Date: 3<sup>rd</sup> July 2025

For:

<u>Potential Participants – Public Tender 14/2025 – for Planning, Design, Engineering and Consulting</u> Services for Marine Structures and Auxiliary Facilities as Part of the Marina Development at Reading

Subject: Notice No. 3 in Public Tender 14/2025 – Answers to Clarification Questions

Notice No. 1 – published May 15<sup>th</sup>, 2025 - includes Questions and Answers Nos. 1 -23.

Notice No. 2 – published June 10th, 2025 - includes Questions and Answers No. 24 – 62.

No.	Ref. Clause	Question	Answer
63.	Document C –	Item 3 under "Preliminary Planning for	1) Atarim's architect will design the
	Agreement –	the Marina" refers to "A3 - Submission	preliminary architectural plan for
	Appendix C -	and approval of an architecture plan for	the beach for approval by the
	Preliminary	the beach". However, this does not seem	municipal waterfront committee
	Project Time	to be mentioned anywhere else in the	("Val-Hof"). This forms the basis
	Schedule	documents. Please clarify whether this is	for the Reading Marina project.
		included in the scope of the selected	The Consulting Firm shall provide
		consultant, and if so please provide more	its input for the marine part of
		details.	this plan in consultation with
			Atarim's architect.
			2) Please also note SOW clause
			5.2.6. Coastal, Hydraulic,
			Sedimentological and
			Meteorological Issues, item 16:
			"Stability and/or erosion of
			beaches."
64.	General	Does Atarim currently have the rights to	The Local Outline Plan as described
		develop the area beneath the water	in the SOW is the governing plan. If
		within the footprint of the marina, and if	the design complies with the Local
		not, is it expected to have the rights prior	Outline Plan, no rights issues are
		to the anticipated start of construction?	envisaged.















No.	Ref. Clause	Question	Answer
65.	General	Assuming that the selected consultant	The project has received approval
		provides a solution during the planning	from the authorized authorities,
		phase which is permittable within the	and Atarim has no such
		current statutorical plan, and adequate	information. If such information
		funds are available for construction based	arises, Atarim will act in
		on the estimated construction cost, are	accordance with the terms of the
		there any other factors, e.g., regulatory,	contract or as customary in the
		political, etc. which would potentially	industry.
		result in the project either being	
		cancelled or being delayed, and if so, how	
		will the consultant be compensated for	
		such potential events which are out of its	
		control.	
66.	Document B1 –	We kindly request that an escalation	It is hereby clarified that
	Bid and	clause on rates be built into the	notwithstanding the provisions of
	Document C -	Agreement in the event the project	section 4.2, in the event that the
	Agreement	extends beyond the time schedule	authorities in the State of Israel
		included in the RFP, for circumstances	declare a state of emergency that
		which are beyond the control of the	prevents the advancement of the
		selected consultant.	project, the parties shall conduct
			negotiations regarding an
			additional compensation to which
			the planner may be entitled due to
			the delay.
67.	SOW Annex 9.4	Please advise if the dredging shown on	Maintenance dredging works in the
	– Reference	this plan or any subsequent dredging has	cooling water basin were carried
	Documents (4) –	been performed in the cooling water	out by IEC throughout the years.
	Additional Data	basin.	Quantities are unknown to Atarim.
	by IEC, Dredging		The Consulting Firm shall
	Plan – 1997,		investigate and submit its findings.
	2001		

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No.	Ref. Clause	Question	Answer
68.	Notice 1-Item	1) Please note that the response provided	1) We confirm that the final
	10, Revised	in Notice 1 – Item 10 is not consistent	Agreement will be updated to be
	Version of	with the text in clause 4.3 of Document	consistent with Notice No. 1.
	Tender dated 15	C, and that Notice 2-No. 43, simply	2) Notwithstanding the provisions
	May 2025	makes reference to this reply. Please	of the previous clarification
	(Document C,	confirm that the final Agreement will	documents, Section 4.3 of the
	clause 4.3) and	be updated to be consistent with	Agreement shall be amended
	Notice 2-No. 43	Notice 1.	and shall read as follows:
		2) Furthermore, we note that the	Once Atarim provides its
		response to Notice 1-Item 10 states	approval to the Deliverables in
		"another 20% may be invoiced two	respect of a Milestone in
		months following Atarim approval."	accordance with Section 2.5.3
		We request this clause be modified to	("Atarim Approval"), the
		say, " <b>another 20% may be invoiced</b>	Service Provider shall be
		following Atarim approval". The	entitled to raise an invoice for
		current wording means that assuming	Services completed pursuant to
		a 1 month Atarim approval process, the	the Milestones in amount equal
		selected consultant will have to wait at	to the allocated percentage attached to the relevant
		least 4-1/2 months following its	Milestone upon completion
		completion of the work to receive	thereof, which shall be paid in
		payment, taking into account the 45	45 days of the invoice approval
		day payment period. Please note that	by Atarim. If Atarim requires
		our team will be composed of relatively	amendments or clarifications to
		small firms who must pay their	the Deliverables to comply with
		employees every couple of weeks and	the Scope of Work, the Service
		waiting for payment for work which	Provider shall deliver such
		has been completed for 4-1/2 months	amendments and/or
		is a very long time. We kindly request	clarifications, and the 45 days
		Atarim to re-consider.	period abovementioned shall
			restart from such date of
			delivery and invoice approval.

















No.	Ref. Clause	Question	Answer
69.	Payment	1) The conclusions and recommendations	1) The Consulting Firm shall
	Milestones,	in the 2015 Valeri Kagan report state	investigate and submit its
	Valeri Kagan	that the northern 200 m of breakwater	recommendations.
	2015 Report	is in unsatisfactory condition, and that	2) If during the Services related to
		repairs should be undertaken from	Phase A (Marina) it appears that
		Station 421 and north as a minimum,	some of the Services related to
		and that consideration should be given	Phase B (Breakwaters) should be
		to extending them to Station 340.	performed <u>in parallel</u> , and the
		Although we will of course	relevant Payment Milestones in
		independently evaluate the condition	Appendix E do not reflect that
		and required repairs it seems likely	situation, then the relevant
		that significant work will be required	Payment Milestones in Appendix
		on the breakwater in order to	E will be adjusted in proportion
		accommodate the planned 300 boats.	at the sole discretion of Atarim.
		This is likely to involve significant	The amended Appendix E is
		breakwater design and model testing.	attached to Notice No. 3.
		2) Furthermore, we note that the	
		milestone payments for Marina and	
		Breakwater work are the same.	
		Therefore, kindly advise if our fee	
		proposal should account for this	
		possible significant breakwater work in	
		Phase A or Phase B. We believe it	
		should be in Phase B, or otherwise, if it	
		should be in Phase A, we believe that	
		Phase A milestone payments should be	
		increased compared to Phase B. Please	
		advise.	
70.	Participant's	In the tender, there are a series of	These documents can be either
	Experience for	attestations that require an attorney's	verified by a lawyer, or in case of a
	Demonstrating	signature.	foreign based participant,
	Eligibility		notarized by a Notary Public.

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No.	Ref. Clause	Question	Answer
	conditions per	Please advise if it would be possible for	
	Section 3.1	foreign based companies submitting a	
		proposal to have these documents	
		Notarized by a Notary Public rather than	
		an attorney.	
71.	Appendix A,	1) Based on the response provided in	1) Design services related to
	Scope of Work,	item 1 in Notice No. 1 we understand	dredging are part of the SOW,
	Section 5.2.9-	that the selected consultant will not be	see clause 5.2.2.6 and clause
	Dredging,	required to have a dredging consultant	5.2.9.6 and Section 2: Definitions
	Nautical and	on its team, i.e., we would only specify	under "Consulting Firm". Hence,
	Navigation	what the dredging depths and extents	the Consulting Firm shall have
	Issues; Notice	are for navigation, but that Atarim will	the relevant experience and
	No. 1-item 1	select a dredging consultant to prepare	expertise related to dredging.
		the dredging design. Please confirm.	2) The Consulting Firm shall consult
		2) Furthermore, please advise if testing of	with Atarim's Environmental
		the material likely to require dredging	Consultant and shall submit its
		has been carried out to determine	findings and recommendations.
		whether it is contaminated.	
72.	Appendix A,	1) Section 6.1 states that the goal of	1) Noted.
	Scope of Work,	Phase A (Base Case) is the earliest	2) Please note the capture beneath
	Section 6-	possible utilization of (part of) the	Figure 6: Quote: "Schematic,
	Project Phases	Reading Marina in its basic shape and	indicative impression of Phase A
		avoiding upgrade of the breakwater at	(Base Case) and Phase B
		this stage if possible.	(Optional Works). For
		2) Furthermore Section 6.2 states that the	information only. The
		goal of Phase B (Optional) is to realize	Consulting Firm shall make its
		the maximum capacity of the Reading	own assessment and
		Marina, and work may include	recommendations." Unquote.
		upgrade/retrofit of breakwaters,	3) Referring to the potential
		berths, and slipways/boat lift/boat	extension to Sde Dov marina:
		ramp/synchro lift. On the other hand,	Please note, inter alia, the
		Figure 6 appears to show all marina	

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No.	Ref. Clause	Question	Answer
		work as Phase A and all Breakwater	Answers to Questions Nos. 76
		work as Phase B.	and 82 below.
		3) Furthermore, the modification to the	4) The Consulting Firm shall
		breakwater shown in Figure 6 does not	investigate and submit its
		account for the extension which was	recommendations.
		considered by HR Wallingford in its	5) The question is not understood.
		report (future expansion to Sde Dov	6) Figure 6 in the SOW is the
		marina), nor the ca. 1,000 m	architect's rendition. The colors
		breakwater shown in the drawings	cover both marine and land
		included in Annex 2, nor does it appear	work. The Services to be
		to show any additional slips within the	provided by the Consulting Firm
		marina. Based on the text in Section	shall include, inter alia, the
		6.1 we believe that Phase A should	quays, berths, jetties, etc.
		include the slips shown in Figure 6 plus	7) Slipway, boat lift, boat-ramp or
		whatever breakwater work is required	synchro-lift are part of the SOW,
		to insure safe conditions for entering	paragraph 5.2.12 and paragraph
		the marina and berthing and mooring	6.2. This subject is also
		at these slips. We note that the Valeri	mentioned in SOW section 4 –
		Kagan reports indicate that the	Local Outline Plan – page 19.
		offshore 100 + m of breakwater has	
		undergone serious deterioration, and	
		its stability cannot be assured. We	
		further note that the H.R. Wallingford	
		report indicates that the current layout	
		of the marina does not provide	
		adequate protection for the boats	
		which will be using it. If we are selected	
		as the consultant, we will of course	
		verify all this but based on available	
		information at this stage it seems that	
		some work on the breakwater will	

















No.	Ref. Clause	Question	Answer
		almost certainly be required in Phase	
		A.	
		4) Consequently, we kindly request you to	
		confirm that Phase A (Base Case)	
		should include slips for 300 boats plus	
		whatever upgrades are required for	
		the breakwater.	
		5) We would also ask you to confirm that	
		for Phase B additional slips over and	
		above those identified in Figure 6 are	
		to be included.	
		6) We also ask that you clarify what the	
		pink area identified in Figure 6 which is	
		identified as part of Phase A	
		represents, as this appears to be land	
		reclamation, and there does not	
		appear to be any land reclamation	
		mentioned in the documents.	
		7) Finally, as our price proposal will	
		depend on what the extent of work is	
		for Phase B, we suggest that boat lifts,	
		boat ramps and synchro-lifts not be	
		included in the price proposal in order	
		to insure that all bidders are bidding on	
		the same scope noting that work which	
		is not known and cannot be defined at	
		this time cannot be properly estimated,	
		and Atarim is likely to receive bids	
		based on widely varying assumptions.	
73.	Notice No. 1-	Based on your response, we understand	Confirmed.
	Item 20	that we are only required to make	
		recommendations with regard to the	

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No.	Ref. Clause	Question	Answer
		beacon, power supply, etc., and that	
		Atarim will have its electrical designer	
		perform the design work. Please confirm.	
74.	Notice No. 2-	Whether a design-bid-build scenario or a	It is confirmed that the price
	Item 33	design and construct (design-build)	proposals are based on a complete
		scenario is selected by Atarim will have a	detailed design.
		significant effect on the level of effort	
		required of the selected consultant.	
		Please confirm that all price proposals	
		should be based on the selected	
		consultant performing a complete	
		detailed design.	
75.	Notice No. 2-	We appreciate that Atarim wishes to	This is not a question.
	Item 34	minimize upfront costs, but at the same	
		time the selected consultant should be	
		paid for its efforts when they are	
		expended. Furthermore, investing a little	
		extra effort up front can lead to better	
		optimization and in the long term this can	
		lead to significant savings for Atarim.	
76.	Notice No. 1-	1) Your response is noted. However,	1) Noted. The H.R. Wallingford
	item 12	there are a number of factors that will	exploratory studies were done in
		go into assessing the optimal solution	2018. The Statutory Local
		for the breakwater, and taking account	Outline Plan, as described in
		of our Question no. 69 above regarding	SOW section 4 and attached in
		the condition of the breakwater and	<u>full</u> in SOW Annex 9.1 –
		the fact that according to H. R.	Reference Documents (1) in
		Wallingford it will not provide	<u>Hebrew</u> , is dated <u>November</u>
		adequate protection for the planned	2023. The Statutory Local
		300 boat marina, replacement of at	Outline Plan is the governing one
		least part of the breakwater is an	and the H.R. Wallingford reports
		option that needs to be considered.	are exploratory, tentative

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No.	Ref. Clause	Question	Answer
		2) Regardless of Atarim's reply to our Question no. 69 above we kindly ask you to confirm that the selected consultant will get paid for whatever the selected solution is for the breakwater at the time it performs the work.	investigations for information only.  2) Confirmed.
77.	Notice No. 2- Item 51 and 35; Introduction to Scope of Work	<ol> <li>We note your response but please note that the "Additional Data by IEC" is only a list of data. We could not find this data anywhere. Please advise.</li> <li>Also, we note that the Valeri Kagan reports include a survey of only the main breakwater. Please advise if there are any surveys of the other breakwaters.</li> <li>Furthermore, we note that the Introduction to the Scope of Work refers to original construction of the cooling basin having been performed in 1938 with subsequent work on the breakwaters having been performed in 1952 and 1972. Is Atarim specifically aware of which parts of which breakwaters were built in each of these years?</li> </ol>	<ol> <li>Please check the website of Atarim under SOW Annex 9-4, where the listed information, reports and documents can be found.</li> <li>Except for the Valeri Kagan reports in SOW Annex 9-4, no other such reports are known to Atarim.</li> <li>The history of the breakwaters can be deduced in several documents in SOW Annex 9-4.</li> <li>In addition, the construction history is described in SOW Annex 9-1, Reference Documents (1), file name "reding_tik_tiud_all1" in Hebrew.</li> <li>In addition, the history of the breakwaters is briefly described in H.R. Wallingford - Site Inspection Report, paragraph 2.1 – The history of Reading Power Station.</li> </ol>

















No.	Ref. Clause	Question	Answer
78.	H.R. Wallingford	The H. R. Wallingford Report makes	Please note, inter alia, the Answers
	Report	reference to a modified breakwater and	to Questions Nos. 76 and 82.
		an extended breakwater to minimize	
		wave transmission and overtopping and	
		to reduce downtime in the marina. It also	
		refers to replacing solid quays with rock	
		structures to mitigate wave reflection.	
		However, no information is provided with	
		regard to whether this modification is per	
		Figure 6 in the scope of work, nor does it	
		identify what specific	
		changes/modifications are proposed.	
		Please advise if sketches of these	
		proposed modifications are available and	
		if the modified layout considered	
		matches what is shown in Figure 6 of the	
		scope of work.	
79.	Appendix A-	1) Please advise what size or mix of sizes	1) The Consulting Firm shall
	Scope of Work	the 300 boats required to be	investigate and submit its
		accommodated is based on. While we	recommendations.
		understand that the selected	
		consultant is responsible for a market	2) The Consulting Firm shall
		analysis to identify the optimal no. and	investigate and submit its
		size(s) of vessels, the assumptions	recommendations. Then Atarim
		behind the 300 will be helpful in	can make an informed decision.
		evaluating how the available size	
		compares with the requirements and	
		the potential for future expansion.	
		2) Furthermore, the H.R. Wallingford	
		report indicates that very little of the	
		marina corresponds with good or	
		moderate sea conditions for a 1 year	

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No.	Ref. Clause	Question	Answer
		return period event, and this portion is	
		all in the southern part of the marina.	
		Consequently, in principle it would	
		appear that less breakwater work	
		could be required in Phase A if the boat	
		sizes and number is such that they	
		could be limited to the southern	
		portion of the marina, so knowing the	
		anticipated size of the 300 boats would	
		be helpful in this regard.	
80.	Notice No. 2-	Based on Atarim's response please	The boundaries of the Reading
	Item 29	confirm that the Sde Dov Marina which	Marina Project are shown, inter
		was analyzed by H.R. Wallingford nor the	alia, in Figure 6 of the SOW in
		1,000 m breakwater and associated	accordance with the "Local Outline
		marina expansion shown in Annex 2 are	Plan".
		being considered as part of Phase B of	
Ì		the project.	
81.	Appendix A,	1) Reference is made to coastal research	1) The Wallingford reports are
	Scope of Work,	reports of H.R. Wallingford and the	dated 20218 and are attached
	Section 5.1	need to integrate design solutions with	for information only. Atarim
		those of third party planners. Please	doesn't have any current contact
		advise if H.R. Wallingford will have	with Wallingford. Therefore, we
		ongoing involvement on the project	assume Wallingford is not
		and what that would be, i.e., will they	available to answer questions by
		be available to answer questions	Atarim and/or its consultants
		concerning the reports/analyses they	about their reports.
		have prepared?	
		2) Also please confirm that,	2) Confirmed.
		notwithstanding prior work by H.R.	
		Wallingford, which will be accounted	
		for and used as necessary, it is the	
		ultimate responsibility of the selected	

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No.	Ref. Clause	Question	Answer
		consultant to perform whatever	
		numerical and physical modeling they	
		deem necessary to establish the layout	
		of the marina and breakwater in order	
		to insure safe mooring and navigation	
		into and out of the marina.	
82.	Section 5-Scope	If wave studies require extension,	1) The "Local Outline Plan" is the
	of Work-Figures	appendages or relocation of existing	governing statutory plan.
	5 and 6	breakwaters in order to have acceptable	2) Attention is drawn to the
		conditions in the marina, can that be	existing submarine gas pipeline
		undertaken even if outside the footprint	running just north of the existing
		of the "Local Outline Plan"?	basin. Construction work that
			would endanger this gas pipeline
			is not permitted.
			3) Please note the coastal gas
			distribution station existing on
			site, as mentioned in SOW
			Chapter 4, page 10. This station
			is also visible on the relevant
			drawings in the SOW Annexes.
83.	SOW Reference	What type of stone (kurkar, dolomite,	See the Answer to Question No. 84
	Documents (4) -	etc.) is in the existing rubble mound	below. The Consulting Firm shall
	Valeri Kagan	breakwaters?	investigate and submit its findings.
	reports		
84.	SOW -	Since geotechnical analyses will be	Atarim and its geotechnical and
	Geotechnical	handled by Atarim's geotechnical and	seismic consultant will define a site
		seismic consultants, and since the	investigation program. The
		suitability of a proposed breakwater	invitation and tender documents
		concept depends on acceptable	for the site investigation contractor
		geotechnical factors of safety, please	are being prepared. After the
		advise for planning purposes how quickly	winning contractor is announced,
		the selected consultant should expect to	the field work will be implemented.

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No.	Ref. Clause	Question	Answer
		have results of analyses from Atarim's	The results of the site
		geotechnical and seismic consultants	investigations will be submitted
		from the time the selected consultant	within a few months after the start
		requests that a particular breakwater	of the field work.
		configuration be analyzed.	
85.	SOW - General	What type and amount of electrical	The Consulting Firm shall obtain
		power connection is at the site, or how	the requested information at the
		far away is it?	appropriate time.
86.	SOW -General	Is a municipal sanitary sewer connection	The Consulting Firm shall obtain
		available at or near the site? If so, are	the requested information at the
		there any limitations?	appropriate time.
87.	SOW - General	Are there any natural gas lines in the	See the Answer to Question No. 82
		area, and is there any prohibition in using	above. These infrastructures
		them?	belong to INGL and are not for
			private use.
88.	SOW - General	If deemed desirable, is there any	The Consulting Firm shall submit its
		prohibition on removing the middle	recommendations for
		groin/breakwater between the two	consideration and approval by
		existing inner basins?	Atarim.
89.	SOW - General	Are there any limitations on docking	The Consulting Firm shall consult
		facility materials, including for anchoring	with Atarim's environmental
		and flotation?	consultant.
90.	SOW - General	Are boatyard activities (e.g.,	The Consulting Firm shall consult
		hauling/launching, hull maintenance,	with Atarim's consultants. In
		electrical, rigging, etc.) allowed, desired,	addition, the instructions in the
		or prohibited?	mandatory Local Outline Plan shall
			be adhered to.
91.	SOW - General	What are the fire suppression	1) Please note Appendix D –
		requirements for the marina?	Tentative Project Organization
			Chart and SOW paragraph 5.2.24
			<ul> <li>Health and Safety Issues.</li> </ul>

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No.	Ref. Clause	Question	Answer
			2) The Consulting Firm shall
			recommend Health and Safety
			requirements offshore. Atarim's
			consultant(s) shall recommend
			Health and Safety requirements
			on shore.
92.	SOW - General	Is fueling allowed? If so, must the tanks	The Consulting Firm shall consult
		be underground or can they be above	with Atarim's consultants. In
		ground?	addition, the instructions in the
			mandatory Local Outline Plan shall
			be adhered to.
93.	SOW - General	Is WIFI available at the site, and if so, can	This question is not understood.
		it cover the entire basin area?	WIFI is not part of the SOW.
94.	SOW - General	Are there parking requirements related	The Consulting Firm shall consult
		to the number of boats in the marina?	with Atarim's consultants. In
			addition, the instructions in the
			mandatory Local Outline Plan shall
			be adhered to.
95.	SOW - General	Are transient boats permitted, and if so,	This question is not understood.
		what are the port control requirements?	
96.	SOW - General	Is power-wash water allowed in the	The Consulting Firm shall consult
		municipal sanitary system?	with Atarim's Health and Safety
			Consultant (onshore).
97.	SOW - General	Are upland eating facilities, ship stores, or	The SOW is related to marine work
		other related commercial activities	only. However, the Local Outline
		allowed?	Plan describes the upland facilities.
98.	SOW - General	Is upland boat storage, including dry rack	Upland boat storage is a
		storage, permitted?	requirement according to the Local
			Outline Plan.















No.	Ref. Clause	Question	Answer
99.	SOW - General	Are there any specific physical security	The Consulting Firm shall consult
		requirements to be incorporated into the	with Atarim's Security Consultant.
		marina design?	
100.	SOW - Section 5	We note the dredge depth has been	Figure 6 SOW shows -4.5 m water
		indicated as -4.5 m in Figure 6. We note	depth. If water depth deeper than -
		that this is different from documents	4.5 m is recommended, then
		included in Annex 4, Annex 1 and	Atarim will consider this and
		elsewhere in the tender documents,	request approval by the relevant
		which show shallower depths. We	authorities. However, approval
		suspect that a market analysis will show	cannot be guaranteed at this stage.
		that a 4-6 m dredge depth will be	
		required for some of the boats	
		recommended to be accommodated.	
		Can the current EIA and statutory plan	
		accommodate potential dredging up to -	
		6.0 m?	
101.	Document A-	Concerning design experience in planning	The Bidder shall demonstrate
	Invitation to	marinas, must each project include a	proven relevant experience in
	Submit	complete tender design or do studies	planning, design and engineering
	Proposals -	count?	services in accordance with section
	Criteria and		3 – Eligibility Criteria. The design
	Manner of		experience shall not be limited to
	Awarding Points		studies only.
102.	Document A –	Our company was not subject to a	In a case where, under the
	Invitation to	statutory audit of its financial statements	applicable law in the participant's
	Submit	for the fiscal years 2019–2023 by	country of incorporation, the
	Proposals,	Certified Public Accountants, as there was	participant is not required to be
	Clause 3.4	no such obligation under local legislation.	audited by a certified public
		Therefore, the requested information	accountant, the participant may
		cannot be verified through an audit	submit a signed declaration for the
		report. Alternatively, <b>could we provide a</b>	turnover and cash flow by our
		signed declaration for the turnover and	accountant, jointly signed by our

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No.	Ref. Clause	Question	Answer
		cash flow by our accountant, jointly	legal representative. The signed
		signed by our legal representative?	declaration must include all the
			requirements as set in clauses 3.3-
			3.4 to the tender.
103.	Document A(6)	See Question No.102 above.	See answer to question no. 103
	Accountant		above.
	Confirmation		
104.	Section 5-Scope	There is a structure more or less parallel	1) The relevant Figures in the SOW
	of Work-Figures	to the North Breakwater shown on these	are schematic and/or indicative
	2, 4, 5 and 6	figures. From recent photos sent to us by	and/or artist impressions by the
		one of our potential local sub-	architect, as stated in the
		consultants, this is currently a rock rubble	captions beneath these Figures.
		mound structure. However, Figures 4	2) The caption beneath Figure 6
		and 6 appear to depict this structure	reads: "For information only.
		being widened with vertical walls. On the	The Consulting Firm shall make
		other hand, the HR Wallingford report	its own assessment and
		makes reference to changing vertical	recommendations."
		quay wall structures to revetments in	3) Attention is drawn, inter alia, to
		order to reduce wave reflection and	SOW clause 5.2.12 – Structural
		provide a marina with acceptable wave	issues.
		conditions. Based on the photos we have	4) The Consulting Firm shall
		seen there are no other vertical wall	investigate and submit its
		structures in the current cooling basin.	recommendations, including if
		Therefore, please advise whether the	vertical wall structure(s) are
		intent is to convert this to a vertical wall	needed. The lump sum fee shall
		structure considering that it will likely	take this into consideration.
		result in unacceptably high waves. Please	
		note that for consultants to present a	
		lump sum fee they must know what the	

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No.	Ref. Clause	Question	Answer
		scope is, so we need to know whether to	
		assume that we need to design a vertical	
		wall structure, check the existing	
		structure for stability, or do nothing.	
105.	Section 5-Scope	Figure 6 shows the North Breakwater	Confirmed.
	of Work-Figure	being extended as part of Phase B.	
	6.	However, the HR Wallingford report	
		indicates that such an extension is	
		required to reduce wave heights to an	
		acceptable level in the marina.	
		Therefore, please confirm that assuming	
		the selected consultant comes to the	
		same conclusions as HR Wallingford, that	
		extension of the North Breakwater will be	
		part of Phase A.	
106.	Section 5-Scope	Figures 2, 3 and 6 appear to show a cove	1) Please see aerial views dated
	of Work-Figures	in the southeastern part of site, possibly	May 2025 showing the existing
	2, 3, 4, 5 and 6	with some beach nourishment. Please	situation <b>(scroll down to the end</b>
		clarify what is existing and what if	of this document).
		anything is to be designed by the selected	2) The cove represents a quay for
		consultant.	sports activities. The marine
			component is part of the SOW.
			3) Figures 2, 5 and 6 in the SOW are
			screenshots. For clarification, the
			entire presentations (in Hebrew)
			are uploaded as PDFs on the
			Atarim website in the folder:
			"SUPPLEMENTS to Annex 9.1 –
			Reference Documents (1)".
107.	Section 5-Scope	Several different colors are shown on	1) Please see aerial views dated
	of Work-Figures	these figures but there is no legend.	May 2025 showing the existing
	2, 3, 4, 5 and 6	Please add a legend and clarify what is	

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No.	Ref. Clause	Question		Answer
		existing and what is intended as new and		situation (scroll down to the end
		is part of the selected consultant's work.		of this document).
			2)	Regarding the legends (in
				Hebrew): see Answer 3) to
				Question No. 106 above.
			3)	Parts of the legends are
				translated from Hebrew into
				English and are attached
				herewith as appendices (scroll
				down to the end of this
				document).
108.	Section 5-Scope	1) From the standpoint of preparing the	1)	The limits of the Reading marina
	of Work-Figures	portions of the building permit which		project are marked on the Local
	2, 3, 4, 5 and 6	are related to the selected consultant's		Outline Plan (SOW - Figure 5). An
		scope, please clarify if all existing		eventual extension of
		structures which are in the consultant's		breakwaters is not included.
		scope and/or which will be a part of	2)	The Consulting Firm should
		the marina will need to be checked		assume that seismic stability
		according to the latest Israeli		calculations should be
		standards, including the seismic		performed if required, with
		standard.		cooperation and assistance by
		2) For example, if the North Breakwater is		Atarim's seismic consultant.
		to be extended, is the selected		
		consultant responsible for performing		
		calculations to verify that portions of		
		the existing breakwater which do not		
		require any retrofit/extension from a		
		coastal standpoint are adequate from a		
		seismic standpoint? If so, please		
		confirm that any required upgrades		
		should not be included in the selected		
		consultant's scope, as it is impossible		

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No.	Ref. Clause	Question	Answer
		to speculate on what they might be at	
		this stage. The same example applies	
		to the Main (west) Breakwater.	
109.	Section 5-Scope	We assume revenue forecasts and the	A preliminary financial feasibility
	of Work-Marina	financial feasibility analysis for the	analysis was done by Atarim's
	Market Analysis,	project will be performed by Atarim and	economic and budget consultant
	paragraphs	need not be included in our marina	prior to detailed design. The
	5.2.3 and 5.2.4	market analysis. Please confirm.	Consulting Firm is required to assist
	and 5.2.11.		Atarim's economic and budget
			consultant to optimize the financial
			model and suggest improvements
			for the marine component of the
			project.
110.	Section 5-Scope	1) Based on a review of the soil borings in	1) See the Answer to Question No.
	of Work-Section	Annex 9-4, all the available borings are	84 above.
	5.2.14:	on land. Please advise if Atarim	2) The current intended drilling
	Geotechnical,	intends to take any marine borings, the	program is as follows:
	Geophysical and	timing of this work, and how it should	<ul> <li>Approximately eight (8)</li> </ul>
	Seismic Issues	be accounted for in the project	boreholes to be drilled along
		schedule.	the shoreline on the land.
		2) Furthermore, please confirm that	<ul> <li>Approximately four (4)</li> </ul>
		supervision of this work is not part of	boreholes to be drilled on the
		the selected consultant's scope, or	breakwaters crest down
		alternatively if it is, that it will be	through the rubble and into
		negotiated with the selected	the seabed.
		consultant after consultant selection,	The quantity of boreholes could be
		and is not intended to be included in	more or less than indicated above.
		the bidders' price proposals (which	3) If the Consulting Firm
		would not be possible at this stage).	recommends offshore boreholes
			using floating equipment, the
			scope and timing shall be

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No.	Ref. Clause	Question	Answer
			established and agreed upon
			with Atarim.
			4) Atarim confirms that supervision
			of the geotechnical investigation
			program is not part of the SOW.
			However, the Consulting Firm
			shall review the relevant reports.
111.	Document C –	The statement "the Service Provider shall	See the Answer to Question No.
	The Agreement	not be entitled for any addition to the	66.
	- The	Considerations due to any delay" is not	
	Consideration	reasonable, particularly for a lump sum	
	and Milestones-	contract. Bidders must base their	
	Section 4.2	proposals on the timetable presented in	
		the tender documents. If there are	
		extensive delays beyond the selected	
		consultant's control the consultant will	
		invariably be spending some (even if a	
		reduced) effort during this period, and if	
		the delay runs into years the consultant	
		will potentially have to pay its staff higher	
		to account for annual raises. We	
		therefore kindly request that this clause	
		be deleted.	
112.	Document C –	This clause discusses payment for a	1) Attention is drawn to Notice No.
	The Agreement	deliverable but does not address partial	1, Answer to Question No. 10,
	- The	payments. For example, tasks such as the	wherein clause 4.3 was
	Consideration	Building Permit, Preparation of Tender	amended.
	and Milestones-	Documents, and Supreme Supervision	2) Under special circumstances
	Section 4.3	will go on for months and longer. The	partial payment for deliverables
		consultant should be able to raise	might be agreed. Atarim will
		monthly invoices based on a percent	evaluate such potential

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No.	Ref. Clause	Question	Answer
		complete for each task. Please confirm	circumstances case-by case at its
		agreement.	sole discretion.
113.	Scope of Work-	We understand the selected consultant	Services related to Land Based
	Section 5.2.8-	will be required to provide the	Works such as roads, buildings and
	Staging Area	recommendations noted in these clauses.	utilities are not part of the SOW of
		Nevertheless, please confirm that the	the selected Consulting Firm.
		actual design of the staging area,	
		including roads, buildings, and utilities,	
		will not be the selected consultant's	
		responsibility.	
114.	Document A –	Depending on the political situation at	Atarim confirms that the interview
	Invitation to	the time and the availability of flights,	can be held by video conferencing
	Submit	would Atarim consider conducting a	such as ZOOM or TEAMS.
	Proposals -	virtual interview.	
	Manner of		
	Awarding		
	Points-Interview		

















Figure 1: Aerial overview of Reading Cooling Water Basin dated May 2025.



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נמליפו JaffaPort













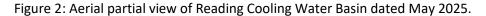




Figure 3: Aerial overview of Reading Cooling Water Basin dated May 2025.

This notice constitutes one and inseparable part of the tender documents and must be attached to the bid in the tender, signed by the bidder. Failure to attach the document to such as proposal may disqualify it.

date, stamp + bidder's signature

ATTACHMENT A – APPENDIX E – PAYMENT MILESTONES (amended 02/07/2025)

נמליפו



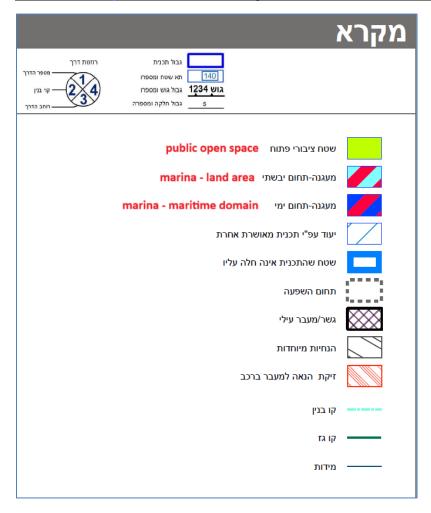








### ATTACHMENT B - Local Outline Plan (Figure 5 in SOW) - Clarification of the legend









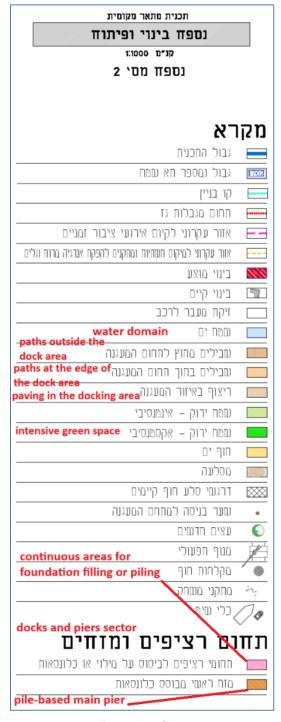








# ATTACHMENT C - Figures 2 and 6 in SOW - Clarification of the legend



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