



**THE DEVELOPMENT OF READING MARINA, TEL AVIV – ISRAEL**

**REQUEST FOR EXPRESSION OF INTEREST (EOI)**

**And**

**REQUEST FOR INFORMATION (RFI)**

**For**

**PLANNING, DESIGN, ENGINEERING & CONSULTANCY SERVICES**

**Related to**

**MARINE WORKS, MARINE STRUCTURES AND ASSOCIATED FACILITIES -**

**EXCLUDING LAND BASED WORKS**



May 28<sup>th</sup>, 2024



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Client	ATARIM/TEL AVIV YAFO Municipality			
Title	The Development of Reading Marina, Tel Aviv – Israel Request for Expression of Interest (EOI) and Request for Information (RFI) for Planning, Design, Engineering & Consultancy Services			
Sub-Title	Related to Marine Works, Marine Structures and Associated Facilities - excluding Land Based Works			
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## 1. BACKGROUND

- 1.1. Reading Power Station is located at the north part of Tel Aviv, State of Israel. ATARIM and TEL AVIV YAFO Municipality (“the Client”) intend to rehabilitate the existing Reading Anchorage and to transform the site into a Marina suitable for pleasure craft, yachts and small boats (approximately 300 berths) within the existing rubble mound breakwaters of the cooling water basin.
- 1.2. This document describes the Request for Expression of Interest (EOI) and Request for Information (RFI) for planning, design, engineering and consultancy services related to certain marine works, marine structures and associated facilities. Land Based Works are excluded.
- 1.3. The Client intends to award an agreement with a capable supplier for the provision of planning, design, engineering and consultancy services. Some typical construction elements that are expected to be included in the Reading Marina Project are, for example:
  - Jetties, Berths, Piers, Quays and/or Docks.
  - Approach Channel, Entrance Channel, Turning Basin, Mooring Basin.
  - Buoys, Beacons, Navigation Lights.
  - Breakwaters (Upgrade and/or Retrofit).
  - Bollards, Fenders, Ladders, Walkways.
  - Mooring Systems, Anchorage.
  - Boat Ramp/Boat Lift.
  - Supply of electricity, potable water, fuel, communication, internet, etc.
- 1.4. The Client is currently investigating the market and invites eligible suppliers to express their interest in providing, inter alia, the following services and disciplines:
  - Civil, Coastal, Hydro-Technical and Dredging Engineering
  - Geotechnical, Geophysical & Seismic Analysis
  - Structural, Mechanical & Electrical Engineering
  - Bathymetric & Topographic Survey Analysis
  - Navigation, Marine Traffic Control & Marine Communication Systems
  - Environmental, Health & Safety Assessments (offshore, in and on the water)
  - Corrosion Protection Systems
  - Maintenance & Repairs
  - Cost Estimation & Quantity Surveying
  - Economical & Feasibility Analysis
  - Preparation of Technical Specifications, Design Drawings & Bills of Quantities
  - Planning & Scheduling
  - Project Management & Site Supervision



## 2. THE PURPOSE OF THIS REQUEST FOR EOI AND RFI

- 2.1. The purpose of this request for EOI and RFI is to identify suppliers with verified technical and financial capability, and which are able to deliver the above-mentioned services at the required standards. Eligible suppliers will be invited to participate in a forthcoming public tender process for the agreement for planning, design, engineering and consultancy services.
- 2.2. Moreover, the purpose of this request for EOI and RFI is to assist the Client with relevant information regarding:
  - 2.2.1. The Minimum Qualifications (Threshold Conditions) in the forthcoming public tender process (as described in clause 3 below).
  - 2.2.2. The consideration (payment) for such scope of work as detailed above, including: consideration method (fixed-price/Overhead from the project/other methods), relevant additional expenses, payment instalments and milestones.
  - 2.2.3. Any additional information that can assist the Client in the tender preparation process.
- 2.3. The tender Threshold Conditions, consideration and other details will be determined on the basis of the evaluation of the Preliminary Capacity Questionnaire as submitted by the participants.
- 2.4. After the deadline for submission of responses has passed, the Client will evaluate responses received and will notify participants of the outcome of the evaluation and of the publication of a public tender.

### 3. MINIMUM QUALIFICATIONS

3.1. Interested suppliers must meet the following qualifications:

- a) Must have experience in providing multi-disciplinary engineering design services (as described in clauses 1.3 and 1.4 above) for over ten (10) years.
- b) Must be able to provide multi-disciplinary engineering design services (as described in clauses 1.3 and 1.4 above) under one (1) contractual agreement.
- c) Must have experienced professionals who are registered with internationally recognized professional regulatory bodies. Lead professionals must have over ten (10) years of post-registration experience.
- d) Must hold a valid Professional Indemnity Insurance cover.
- e) Must have a documented Quality Control system or certification.
- f) Must have the capacity to provide planning, design, engineering and consultancy services in Israel (physically) and in the normal place of operations (in case of office(s) abroad).

## 4. HOW TO PREPARE AND SUBMIT YOUR EOI AND RFI RESPONSES

4.1. To participate in the pre-qualification exercise, companies are required to complete all sections of the Preliminary Capacity Questionnaire available at this link:

<https://cloud.atarimgroup.co.il/index.php/s/cASin3f3NeSATNM>

4.2. And also, submit copies of the following supporting documents in \*.pdf format via E-mail:

- a) Proof of Legal Registration, e.g. Business Registration Certificate.
- b) Third Party/Professional Indemnity (PI) Insurance Cover.
- c) Quality Assurance Certificates.
- d) Company Code of Conduct (if any).
- e) Declaration of no litigation for the past five (5) years issued by Solicitor.
- f) Last two (2) years Audited Accounts.
- g) Tax Compliance Certificate.
- h) Registration Certificates of Key Professional Staff (with over 10 years post-registration experience).
- i) CV's of Key Professional Staff.
- j) Company's Capability Statement.
- k) Power of Attorney of Authorized Representative.

4.3. Moreover, the participants are kindly requested to submit the information requested above in clause 2.2.

4.4. All supporting documentation listed above shall be prepared in accordance with the instructions provided and sent as attachments to the following E-mail address: [sigal.y@atarim.gov.il](mailto:sigal.y@atarim.gov.il) The **E-mail subject must be your company's legal name** only. Please confirm E-mail receipt by phone: +972- (0)35640129, during Client's business time (Sun.-Thu.- 09:00-15:00 Israel local time).

4.5. All supporting documentation shall be in Hebrew and/or English ONLY. In case documentation is written in a language other than Hebrew or English, the participant shall attach a formal and full translation, signed and stamped by a certified translator.

4.6. The Client will not consider incomplete or unsigned submissions. All responses and supporting documentation received will be treated as strictly confidential and will not be made available to the public.

4.7. This is a request for EOI and RFI. It is NOT a solicitation to undertake any particular work. The Client reserves the right to change this procurement process or any of its requirements at any time during the process; any such action will be communicated to all participants.

4.8. All correspondence and any contract resulting from this solicitation will be in the Hebrew or English language.

4.9. The CLOSING DATE for submitting the requested information and documentation is: 08/08/2024.



4.10. Should you have any questions, please do not hesitate to contact us at [dotan.j@atarim.gov.il](mailto:dotan.j@atarim.gov.il). quoting the reference no. +972 – (0)35640111.

Yours sincerely,

Name: Dotan Jansenson

Title: Chief of the CEO and Director of the Resource Development and External Relations Department.



אתרים בחוף תל אביב  
חברה לפיתוח אתרי תיירות  
נת"א-יפו בע"מ

## 5. EOI AND RFI RESPONSE FORMS

The Supplier/Applicant shall provide the information as requested in the following EOI Response Forms (Preliminary Capacity Questionnaire):

1. Supplier's General Information.
2. Supplier's Financial Status.
3. Supplier's Relevant Experience.
4. Supplier's Staff and Experts.
5. Supplier's Capability Statement.
6. Supplier's Signatory & Organization Stamp.

All the above Response Forms shall be duly signed by the Supplier/Applicant on each page.

### 5.1. Supplier's General Information

No.	Description	Details (to be filled by the Applicant)
1	Legal Name of Company/Organization:	
2	Full Address:	
3	E-mail address:	
4	Website address:	
5	Telephone & Fax:	
6	Contact Person & Title:	
7	Telephone/E-mail of contact person:	
8	Type of Business:	Corporate / Limited / Partnership / Other (specify)
9	Business Registration Certificate (attach):	
10	Third Party/Professional Indemnity Insurance (attach):	
11	Quality Assurance Certifications (attach):	
12	Company Code of Conduct - if any (attach):	
13	Declaration of no litigation for the past five (5) years issued by Solicitor (attach):	
14	Registration with internationally recognized professional regulatory bodies/boards (Individual and Firm).	

## 5.2. Supplier's Financial Status

No.	Description	Value [A] (Indicate Currency)	Value [B] (USD)
1	Gross Turnover (last two years):		
	(insert year)		
	(insert year)		
2	Last two (2) years Audited Accounts to prove the information stated above (attach):		
3	Maximum Contract Value in relation to which your Company can be engaged:		
	• USD 0 - 30,000		
	• USD 30,000 - 100,000		
	• USD 100,000 - 500,000		
	• Above USD 500,000		
4	Maximum Bank Guarantee amount available to the Company/Organization:		
5	Tax Compliance Certificate (attach):		

If the Financial Data of the Company are published in another currency than USD, then the Value in that currency shall be inserted in column [A] and its' equivalent value in USD shall be inserted in column [B]. The applied currency exchange rate shall be computed as the average between 1st January and 31st December.

### 5.3. Supplier's Relevant Experience

List at least four (4) contracts in the last five (5) years relevant to the provision of planning, design, engineering, and consultancy services related to Marina Projects which the Supplier implemented. Indicate whether the Supplier acted as Main Consultant or as Sub-Consultant.

No.	Commenced (Month/Year)	Completed (Month/Year)	Project Details	Total Value (USD)	Details of Client
1					
2					
3					
4					

#### 5.4. Supplier's Staff & Experts

No.	Description	Name	Expertise	CV attached
1	Director(s) of the Company			
2	Lead Professionals/Experts with over 10 years of post-professional registration experience			

## 5.5. Supplier's Capability Statement

The Applicant shall attach a Company's Capability Statement (maximum 10 - 15 pages) that highlights the Firm's primary services and/or products. It must demonstrate the Firm's area of expertise, experience, resources, management, lead professionals, organization chart, core competencies tailored to **the specific needs of planning, design and engineering of Marina Projects for pleasure craft, yachts and small boats**. Including past relevant performance, achievements, skills, track record of relevant accomplishments and quality control. The financial values of the implemented contracts must be emphasized.

### 5.6. Supplier's Signatory & Organization Stamp

No.	Description	Details (to be filled by the Applicant)
1	Name of Company/Organization:	
2	Name of Authorized Representative & Power of Attorney (attach):	
3	Title:	
4	Place:	
5	Date:	
6	Signature & Organization Stamp:	